



energy saving trust™

Energy Saving Trust
21 Dartmouth Street
London SW1H 9BP

Tel 020 7222 0101
Fax 020 7654 2444
www.est.org.uk

17 August 2006

Open Testimonial for Colin Matthews

TO WHOM IT MAY CONCERN

Colin joined the Trust on a permanent basis in May 2003 following a secondment from BP to the Energy Saving Trust that commenced in November 2002. Initially appointed as Head of Customer Services in the Transport team, Colin was subsequently appointed to the Head of Transport Grant Programmes in July 2003 following a restructure within the organisation, with a number of direct reports and a team of up to ten. During his time at the Trust Colin brought a very detailed understanding of the market to both the organisation and to the team who worked for him and he has consistently demonstrated his ability to engage with that market and understand its drivers. Part of this ongoing role whilst he was at the Trust was to often act as a broker bringing disparate, often disagreeing, groups together in order to deliver tangible results; he has always demonstrated a practical and pragmatic approach in delivering on these activities.

Colin demonstrates a strong set of interpersonal skills and has clearly enjoyed not only leading a team but also working as part of a broader senior management team here at the Trust. Externally Colin has had to engage extensively with audiences out with the organisation and has proven to be a solid ambassador at conferences and in other presentational arenas. He has the ability to engage with journalists and the technical press combined with his understanding of the market is able to translate quite technical issues into everyday language. Commercial, committed and resourceful, it is always Colin's intention to develop mutual relationships for all stakeholders and understands the need to balance the short and the longer term in these situations and I would be happy to recommend his services in these and in all other regards.

Philip Sellwood
Chief Executive Officer
Energy Saving Trust 2003-2006

The Energy Saving Trust Limited
Registered Office:
21 Dartmouth Street
London SW1H 9BP

